POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 986
October 28, 1986

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,665,395	1,749,303	-4.8%	302,352	327,349	-7.6%	1,967,747	2,076,652	-5.2%
(+) Production	626,513	538,992	16.2%	126,241	137,366	-8.1%	752,754	676,358	11.3%
(-) Ending Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(=) Total Disappearance	829,911	612,315	35.5%	80,075	103,408	-22.6%	909,986	715,723	27.1%
(-) Exports	276,803	194,935	42.0%	28,751	43,709	-34.2%	305,554	238,644	28.0%
(=) Disappearance-Canada & United States	553,108	417,380	32.5%	51,324	59,699	-14.0%	604,432	477,079	26.7%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986/87	'85/86	Change	1986/87	'85/86	Change	1986/87	'85/86	Change
Beginning Inventory	1,689,576	2,049,854	-17.6%	294,222	300,800	-2.2%	1,983,798	2,350,654	-15.6%
(+) Production	1,441,207	1,258,323	14.5%	360,460	348,862	3.3%	1,801,667	1,607,185	12.1%
(-) Ending Inventory	1,461,997	1,675,980	-12.8%	348,518	361,307	-3.5%	1,810,515	2,037,287	-11.1%
(=) Total Disappearance	1,668,786	1,632,197	2.2%	306,164	288,355	6.2%	1,974,950	1,920,552	2.8%
(-) Exports	712,934	500,763	42.4%	155,533	121,636	27.9%	868,467	622,399	39.5%
(=) Disappearance-Canada & United States	955,852	1,131,434	-15.5%	150,631	166,719	-9.6%	1,106,483	1,298,153	-14.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811									
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

September, 1986

	PRODUCTION			ENDING INVENTORY, SEPTEMBER 30			DISAPPEARANCE		
	1986	SEP	1985	MINE SITE	OFFSITE	1986	1985	1986	SEP 1985
MURIATE									
Special Std.	18,322		29,398	31,193	13,969	45,162	37,014	-479	31,828
Standard	212,306		183,212	364,671	129,597	494,268	480,079	189,176	179,336
Chemical	6,226		6,574	6,199	334	6,533	7,075	4,504	5,967
Coarse	188,362		181,672	108,630	337,018	445,648	684,879	376,748	261,160
Granular	252,937		208,081	177,753	387,905	565,659	561,249	275,165	130,598
Soluble	62,345		42,908	81,088	85,533	166,621	178,017	54,300	87,423
SULPHATES	12,256		24,513	72,319	14,305	86,624	88,974	10,572	19,411
TOTAL	752,754		676,358	841,853	968,662	1,810,515	2,037,287	909,986	715,723

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	1985
MURIATE										
Special Std	-	44	2,522	25,012	-	-	-	-	2,522	25,056
Standard	28,497	37,871	150,503	139,464	9,804	14,415	324	39	189,128	191,789
Chemical	-	-	-	-	5,020	5,865	13	24	5,033	5,889
Coarse	289,305	275,997	55,710	7,744	27	-	-	-	345,042	283,741
Granular	160,489	148,048	66,634	38,132	6,777	-	-	-	233,900	186,180
Soluble	32,282	41,060	26,099	17,586	11,651	11,261	34	3,832	70,066	73,739
SULPHATES	9,687	9,870	3,715	6,811	291	356	-	-	13,693	17,037
TOTAL	520,260	512,890	305,183	234,749	33,570	31,897	371	3,895	859,384	783,431

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

September, 1986

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986	SEP 1985	MINE SITE	OFFSITE	1986	1985	1986	SEP 1985
MURIATE								
Special Standard	18,322	29,398	31,193	13,969	45,162	37,014	-479	31,828
Standard	154,472	130,352	229,001	128,982	357,983	351,560	153,311	132,206
Chemical	4,979	3,641	4,320	334	4,654	3,341	3,427	4,616
Coarse	180,636	167,378	86,464	336,543	423,007	631,278	369,796	246,242
Granular	206,580	169,704	83,216	386,585	469,801	481,718	251,140	111,562
Soluble	61,524	38,519	75,857	85,533	161,390	171,069	52,716	85,861
TOTAL	626,513	538,992	510,051	951,946	1,461,997	1,675,980	829,911	612,315

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	SEP 1985	1986	1985
MURIATE										
Special Std	-	44	2,522	25,012	-	-	-	-	2,522	25,056
Standard	22,181	33,219	130,722	110,376	1,153	2,159	-	-	154,056	145,754
Chemical	-	-	-	-	4,162	4,514	-	24	4,162	4,538
Coarse	265,892	263,069	55,710	6,890	27	-	-	-	341,629	269,959
Granular	139,572	134,472	61,750	31,215	6,777	-	-	-	208,099	165,687
Soluble	32,282	40,578	26,099	17,586	10,061	9,873	-	3,832	68,442	71,869
TOTAL	479,927	471,382	276,803	191,079	22,180	16,546	-	3,856	778,910	682,863

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

September, 1986

	PRODUCTION		ENDING INVENTORY, SEPTEMBER 30				DISAPPEARANCE	
	1986 SEP	1985	MINE SITE	OFFSITE	1986	1985	1986 SEP	1985
MURIATE								
Standard	57,834	52,860	135,670	615	136,285	128,519	35,865	47,130
Chemical	1,247	2,933	1,879	-	1,879	3,734	1,077	1,351
Coarse	7,726	14,294	22,166	475	22,641	53,601	6,952	14,918
Granular	46,357	38,377	94,537	1,321	95,858	79,531	24,025	19,036
Soluble	821	4,389	5,231	-	5,231	6,948	1,584	1,562
SULPHATES	12,256	24,513	72,319	14,305	86,624	88,974	10,572	19,411
TOTAL	126,241	137,366	331,802	16,716	348,518	361,307	80,075	103,408

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986 SEP	1985	1986	1985
MURIATE										
Standard	6,316	4,652	19,781	29,088	8,651	12,256	324	39	35,072	46,035
Chemical	-	-	-	-	858	1,351	13	-	871	1,351
Coarse	3,413	12,928	-	854	-	-	-	-	3,413	13,782
Granular	20,917	13,576	4,884	6,917	-	-	-	-	25,801	20,493
Soluble	-	482	-	-	1,590	1,388	34	-	1,624	1,870
SULPHATES	9,687	9,870	3,715	6,811	291	356	-	-	13,693	17,037
TOTAL	40,333	41,508	28,380	43,670	11,390	15,351	371	39	80,474	100,568